



Thomas Graham, Director of Excise Tax and Marketing Practices

Thomas Graham began his career with TABC in 2005 as an auditor and was assigned to field offices in Waco, Bryan, San Marcos and Austin. His primary responsibilities were consulting with business owners to ensure they were in compliance with state law and conducting financial audits.

Graham was promoted in 2008 to Marketing Practices supervisor in the headquarters office, where he reviewed and approved statewide marketing programs for alcoholic beverage manufacturers and distributors. He also conducted training for TABC employees and members of the alcoholic beverage industry on commercial relationships between business owners. In 2013, he was promoted to director of Excise Tax and Marketing Practices. He currently oversees the testing and label approval of alcoholic beverages, the collection of nearly \$300 million in excise taxes annually, and marketing practices regulation.

Graham holds a Bachelor of Arts in Government from The University of Texas at Austin and is a graduate of the Governor's Executive Development Program at UT's Lyndon B. Johnson School of Public Affairs.